

# Champions Conference 2019 San Diego - Customer Speakers

This page allows for customers to identify which topics they'd like to speak on at the 2019 Champions conference. Please reach out to your Unanet Customer Success Manager or Zoe Rann at [zrann@unanet.com](mailto:zrann@unanet.com) if you would like to speak on one of the topics below.

As customer speakers are determined, the cells below will indicate it.

*Instead, for general information about the conference, please use this link: <https://championsconference.com/>*

***Session Topics and Personnel have yet to be Finalized, and are Subject to Change!***

|                  | Finance Foundations   | Finance Advanced   | PM Foundations   | PM Advanced  | Thought Leadership  |
|------------------|---|--|--|--|---|
| <b>Session 1</b> | Accounts Payable AND 1099s<br><br><i>Unanet Lead: CSG</i><br><br><i>Clients:</i>  | CFO Score Board<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>  | Admin-->SetupProject<br><br><i>Unanet Lead: UU</i><br><br><i>Clients:</i>        | ***Project Optimization, Reporting, and Reforecasting with Plan Sets<br><br><i>Unanet Lead: CSG/UU</i><br><br><i>Clients:</i>        | managed separately<br><br>please contact Jo Marr at <a href="mailto:jmarr@unanet.com">jmarr@unanet.com</a> for more information<br><br>Placeholder: Sponsor |
| <b>Session 2</b> | ***Simpler Invoicing<br><br><i>Unanet Lead: CSG</i><br><br><i>Clients:</i>  | ***Converting Project Plans and Budgets into GL Budgets<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>              | Project Setup I<br><br><i>Unanet Lead: UU</i><br><br><i>Clients:</i>             | PM Score Board<br><br><i>Unanet Lead: EE</i><br><br><i>Clients:</i>  | Compliance: DCAA and Contract Management<br><br><i>Unanet</i>   |
| <b>Session 3</b> | Leading KPIs of Positive Financial Performance<br><br><i>Unanet Lead: CSG</i><br><br><i>Clients:</i>                              | ***Obtaining a Clean DCAA Accounting System Certification<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>            | Project Setup II<br><br><i>Unanet Lead: UU</i><br><br><i>Clients:</i>            | ***Automated Analyst including Process Automation and Integration using the IMU<br><br><i>Unanet Lead: EE</i><br><br><i>Clients:</i> | Placeholder: Sponsor  |
| <b>Session 4</b> | ***How to Prepare for a Purchasing System Review<br><br><i>Unanet Lead: Product Management and Partner</i><br><br><i>Clients:</i> | ***Credit Cards, Fixed Assets, and Other Accounting Efficiencies<br><br><i>Unanet Lead: CSG</i><br><br><i>Clients:</i> | Project Accounting Reports<br><br><i>Unanet Lead: CSG</i><br><br><i>Clients:</i> | Ad-Hoc Reporting<br><br><i>Unanet Lead: UU</i><br><br><i>Clients:</i>  | Financial Executive Perspectives Panel:<br><br>Considering moving to Unanet Financials?<br><br><i>Unanet &amp; Clients:</i>                                 |

|                  |  |  |   |  |  |
|------------------|--|--|---|--|--|
| <b>Session 5</b> | Introduction to Purchasing, possibly with customer early adopter<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>                 | Cost Report Definitions & Usage<br><br><i>Unanet Lead: CSG</i><br><br><i>Clients:</i>                  | Project & People Reports<br><br><i>Unanet Lead: UU</i><br><br><i>Clients:</i>   | ****Compliance: DCAA and Contract Management<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>                                   | ***Custom Reporting and Business Intelligence Roadmap<br><br><i>Unanet</i> |
| <b>Session 6</b> | GL Budgets<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>   | Purchasing - PRs, ODCs, and Items<br><br><i>Unanet Lead: Product Management</i><br><br><i>Clients:</i> | Project Notes<br><br><i>Unanet Lead: UU</i><br><br><i>Clients:</i>  | EVM<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>  | Placeholder: Sponsor   |
| <b>Session 7</b> | Admin - Setup - Accounting<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>   | Calculating Forward Rates & Pricing<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>                  | Assignments<br><br><i>Unanet Lead: CSG</i><br><br><i>Clients:</i>   | CRM (Pipeline Management & Org Activity)<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>                                       | The Business of Projects<br><br><i>Unanet</i>                              |
| <b>Session 8</b> | ***Cease the Chaos: Streamlining Month End Close, Including reconciling PL to GL<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i> | ***Indirect Rates: From Pools to Submission (ICS)<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i>    | ***Saving Time and Ensuring Control: Business Rules Enforcement and Appropriate Visibility and Access - (BRE/Org access)<br><br><i>Unanet Lead: UU</i><br><br><i>Clients:</i> | ***Pushing the Envelope: Extending Unanet Beyond What You Thought Was Possible<br><br><i>Unanet Lead:</i><br><br><i>Clients:</i> | GAUGE Report<br><br><i>Unanet</i>  |

\*\*\*\* indicates session that includes revitalized content from last year.

You can also dial in using your phone.

United States: +1 (571) 317-3117

Access Code: 277-638-221

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First GoToMeeting? Let's do a quick system check: <https://link.gotomeeting.com/system-check>